



Over a Century of Service for
New York's Insuring Community

Insurance Brokers' Association of the State of New York

2010 Membership Dues Structure

<u>Retail Brokers*</u>	<u>Annual Dues</u>	<u>Discounted Rate</u> (if paid by 12/15/09)
Less than 25 Employees	\$1,000	\$900
25-100 Employees	\$1,950	\$1,755
101-500 Employees	\$3,900	\$3,510
More than 500 Employees	\$5,000	\$4,500
<u>Wholesale Brokers **</u>		
Less than 25 Employees	\$2,425	\$2,183
25-100 Employees	\$3,375	\$3,038
101-500 Employees	\$5,325	\$4,793
More than 500 Employees	\$6,425	\$5,783
<u>Associate Membership (Carriers and other companies)</u>		
Flat	\$1,150	N/A

* Dues for retail and wholesale brokers include tickets that can be used for any of the following events:

- Spring Reception
- Fall Reception
- Holiday Breakfast
- New Year Breakfast

Firms with less than 25 employees receive 2 tickets
Firms with 25-100 employees receive 4 tickets
Firms with 101-500 employees receive 6 tickets
Firms with more than 500 employees receive 10 tickets

** Dues for wholesale brokers include event tickets as stated above, plus a sponsorship credit of \$1,425 to be applied toward IBANY events. The cost of sponsorship varies based on the event and level of support (i.e., silver, gold, platinum, etc.).

Paid wholesalers can also place ads in the quarterly IBANY e-newsletter at no cost.